

Szkolenie: Oracle
 R12.x Oracle Advanced Pricing Fundamentals


Cel szkolenia:

This course will be applicable for customers who have implemented Oracle E-Business Suite Release 12 or Oracle E-Business Suite 12.1.

Oracle Advanced Pricing provides the flexibility to meet the needs of complex pricing situations for a range of industry business requirements including: consumer goods, telecommunications, services, high technology, automotive, and aerospace/defense businesses that sell to other businesses; and, telemarketing, mail order catalog, and web store businesses that sell directly to consumers.

Learn To:

- Use multiple currency price lists that enable global pricing
- Create modifiers to set up price adjustments (for example, discounts and surcharges), benefits (for example, free goods, coupons) and freight and special charges
- Generate price books that list all orderable products and their prices
- Set up and use price lists with pricing lines to define item and/or item category prices
- Define pricing rules and price products or components at any level in either customer or product-based hierarchies

Objectives:

- Understand how to use price books that list products and their prices for a specific customer
- Understand how to use attribute management to extend your pricing capabilities
- Learn how to set up pricing security to control users' access to pricing entities (such as price lists and modifiers) and pricing actions
- Learn about diagnostic and troubleshooting tools to help you resolve pricing issues
- Learn fundamentals of Oracle Advanced Pricing
- Understand generic implementation setup
- Set up price lists and multicurrency price lists
- Define formulas to calculate the list prices of items and discounts applied to them
- Create qualifiers and qualifier groups to determine eligibility rules
- Define modifiers to set up price adjustments (for example, discounts and surcharges), benefits (for example, free goods and coupons), and freight and special charges

Plan szkolenia:

- Overview of Advanced Pricing
 - Learning basics about Oracle Advanced Pricing
 - Understanding benefits of Oracle Advanced Pricing
 - Learning about features of Oracle Advanced Pricing
 - Learning about the Oracle Advanced Pricing process
 - Understanding the role of the pricing engine
- Generic Implementation Setup
 - Overview of setup steps
 - Understanding Oracle Advanced Pricing concepts
 - Analyzing pricing needs
 - Developing pricing solutions
 - Understanding customer and product hierarchies
 - Establishing pricing controls
- Price Lists
 - Overview of price lists
 - Creating price lists and price list lines
 - Using price breaks
 - Setting up multicurrency price lists
 - Creating GSA price lists
 - Creating pricing agreements
 - Setting up bulk loader for price list
- Formulas
 - Overview of formulas
 - Understanding component types
 - Creating pricing formulas
 - Using Get Custom Price
 - Setting up profile options for formulas
- Qualifiers and Qualifier Groups
 - Creating list and line-level qualifiers for modifiers and price lists
 - Creating qualifier groups
 - Using qualifiers with product or customer hierarchies - Oracle TCA (Trading Community Architecture) Parties
 - Appending qualifier groups
- Modifiers

- Overview of modifiers
- Setting up modifiers in forms and HTML user interface
- Identifying types of modifier lists and lines
- Defining modifier lists and lines
- Setting up price breaks
- Using promotional limits with modifiers
- Price Books<
 - Overview of price books
 - Understanding full and delta price books
 - Learning price book implementation steps
 - Creating a price book
 - Defining price book publishing options
 - Maintaining price books
 - Republishing price books
- Attribute Management
 - Overview of attribute management
 - Defining pricing transaction entities
 - Understanding and using contexts and attributes
 - Linking and mapping attributes
- Pricing Security
 - Understanding levels of pricing security
 - How to assign security rules to pricing entities
 - Setting up default security rules
 - Understanding relationship between pricing security and multi-organization access control (MOAC)
- Diagnostics and Troubleshooting
 - Using the pricing engine request viewer
 - Understanding the diagnostic concurrent programs
 - Learning about pricing engine messages and diagnosis

Poziom trudności



Certyfikaty:

Uczestnicy szkoleń otrzymają zaświadczenia o ukończeniu kursu sygnowane przez firmę Oracle.

Prowadzący:

Autoryzowany wykładowca Oracle.